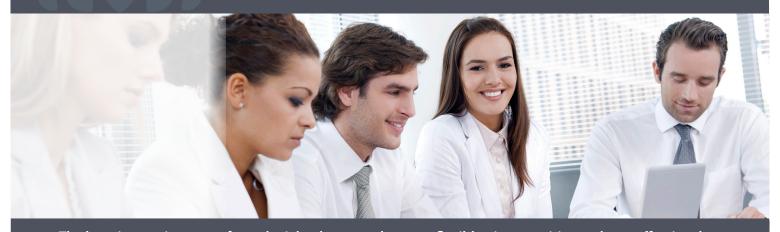
eLearning VITAL LEARNING



The learning environment for today's leaders must be more flexible, time sensitive and cost effective than classroom-only courses allow. But some online, or eLearning, solutions lack accountability and quality. These solutions don't engage or challenge participants, and they don't provide the benefits organizations want and need. Organizations need effective eLearning courses that improve leadership skills and don't disrupt important projects.

EFFECTIVE ONLINE TRAINING BRINGS SUCCESS

Vital Learning offers its award-winning Leadership Series™ curriculum in a convenient, interactive eLearning format. Vital eLearning™ provides supervisors, team leaders and managers with the best skills-based training from any computer, enabling leaders to work at their own pace, as time allows. With these courses, organizations can provide their employees with valuable training in leadership skills, sales proficiency, productivity, customer service, and talent management.

Vital eLearning's eLearning format reduces training time and increases training flexibility. Moreover, these courses are effective, bringing the same content and instructional design integrity of Vital Learning's classroom training courses.

THE BLENDED APPROACH

Vital eLearning provides a format that includes follow-up sessions to maximize every organization's budget and team development. This approach is an artful combination of classroom course training and eLearning training, bringing the best of both worlds and minimizing leaders' time away from their desks and their teams.

Blended learning gives participants the most powerful and personal learning experience possible. By combining classroom and eLearning methods, participants can learn at their own pace, practice in a safe coaching environment, and use Vital Learning's troubleshooting guide and extensive resources, which are designed to reinforce continued learning.

VITAL eLearning COURSE FEATURES

High-quality video modeling scenarios.

These are the same videos used in Vital Learning's classroom courses, designed to engage participants with situations they will recognize and solutions they can apply on the job.

Custom learning center and post-test with pass/fail settings available.

These tools allow organizations to measure participant knowledge and retention levels.

Full bookmarking capability.

This allows participants to pick up where they left off whenever time allows.

Multiple interactive quizzes in various formats.

These ensure active participation and effective knowledge transfer.

Self-awareness inventories.

These allow participants to access what they know before taking the course to motivate learning.

Simulated practice using real-world examples.

These skill practice sessions connect the skill points to realistic business challenges.



CREATE A CUSTOM eLearning CAMPUS

Vital eLearning allows each organization to design a custom eLearning campus, where participants go to complete eLearning courses. This custom campus allows an organization to integrate and manage its own learning management system (LMS) with the following tools:

Identity and branding
Completion certificates
Ability to enroll and/or edit users
Course authorization
One-year access for each registered user
Discussion group option
Complete report-generation functions
Free user support

A PROVIDER YOU CAN COUNT ON

Over more than 20 years, Vital Learning has helped thousands of organizations equip their supervisors, team leaders and managers with the tools they need to succeed. Our classroom, eLearning and blended solutions have been used to train more than 2 million leaders worldwide. Vital eLearning delivers the content organizations can trust so they obtain the on-the-job results they need.

Package discounts are available, and all eLearning courses earn college credits.



VITAL eLearning COURSES

Leadership

Coaching Job Skills™

Communicating Up™

Delegating™

Developing Performance Goals and Standards™

Effective Discipline™

Essential Skills of Communicating™

Essential Skills of Leadership™

Improving Work Habits™

Managing Complaints™

Providing Performance Feedback™

Resolving Conflicts™

Supporting Change™

 $Motivating \, Team \, \, Members^{\scriptscriptstyle \mathsf{TM}}$

Developing and Coaching Others™

Sales

Making Customer Recommendations™

The Incoming Sales Call™

Productivity

Achieving Communication Effectiveness™

Diversity Awareness™

Professionalism in the Office™

Customer Service

 $Dealing\ With\ Difficult\ Customer\ Situations ^{\text{\tiny TM}}$

Delivering Customer-Focused Service™

STAR Service™

Talent

Hiring Winning Talent®



Vital eLearning[™] is a trademark of Vital Learning.